



USER MANUAL

Vendor Management

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Document Revisions

| Date | Version Number | Changes Added by | Document Changes |
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INTRODUCTION

Please refer to the Enova D365 ERP Vendor Training Manual. This guide is designed to help you navigate the new D365 ERP system effectively. As our valued partner, your success is our priority, and we aim to make the transition to this new system as smooth as possible.

Objectives of D365 Implementation

The implementation of the D365 ERP system aims to:

- Enhance Transparency: Providing clear visibility into processes and transactions.
- Ensure Compliance: Meeting all regulatory and internal compliance requirements.
- Improve Efficiency: Streamlining processes for quicker turnaround times.
- Foster Better Communication: Facilitating smoother interactions between vendors and Enova.

Our goal is to build a more collaborative and efficient environment that benefits both Enova and our suppliers.

The guide will cover the below comprehensive scenarios:

- a. Registering as a Supplier (If you are a prospective/New Vendor who has not registered with Enova earlier)
- b. Updating Your Profile as an Existing Supplier
- c. Get Invited to a Sourcing Tender and How to Submit Bids
- d. How to participate in Commercial Negotiation and provide Final Offer
- e. Asking Tender-Related Queries
- f. Periodically Updating Your Profile
- g. Frequently Asked Questions (FAQs)
- h. Contact Support

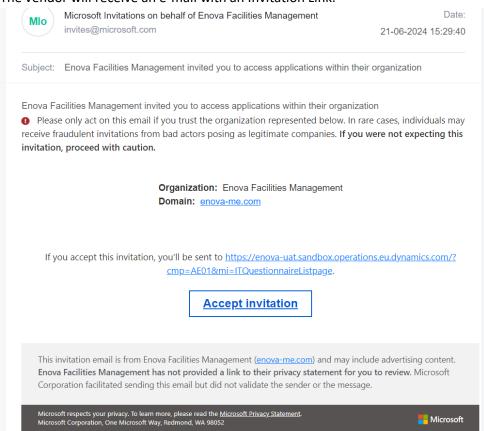
1 Vendor Registration

Note: Vendors already registered on our existing vendor portal (Ariba) will be registered by default in D365 Finance and Operations (D365 FO) and need not go through vendor registration again. For updates on your existing profile, please refer to sections XXXX.



1.1 Login to Dynamics 365 Enova ERP application

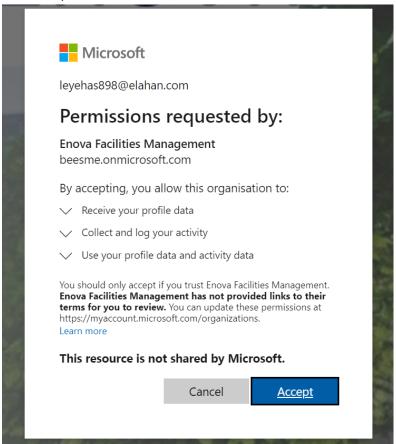
1. The vendor will receive an e-mail with an Invitation Link.



- 2. Click on Accept Invitation, then you will be directed to the Microsoft Login page
- 3. Login with your Email ID and password

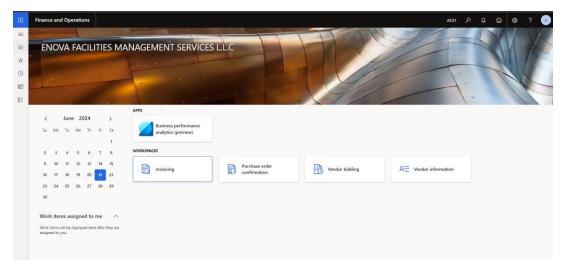


4. Click Accept



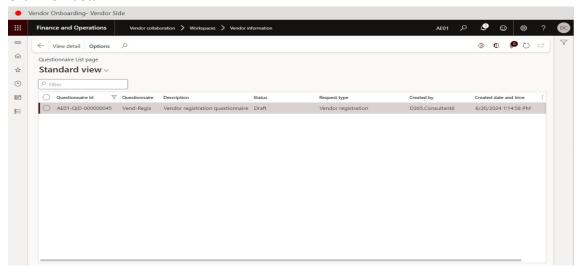
1.2 Questionnaire Setup

5. Go to Vendor collaboration > Enova > Questionnaire

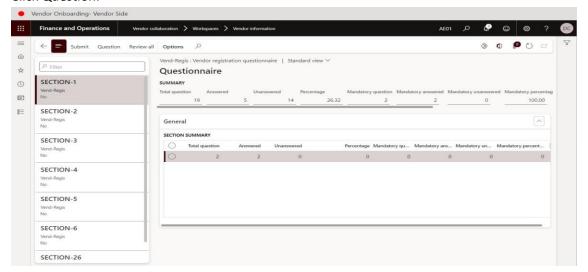




6. Click View detail.

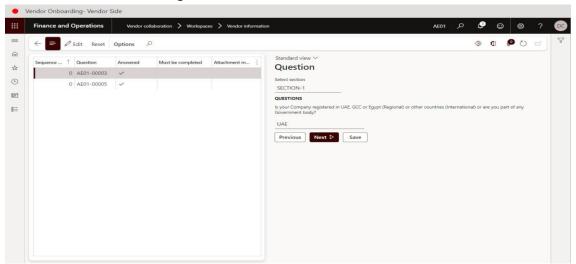


7. Click Question.

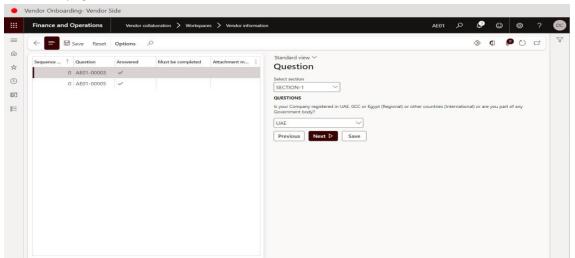




8. Use the shortcut for switching to View or Edit mode.

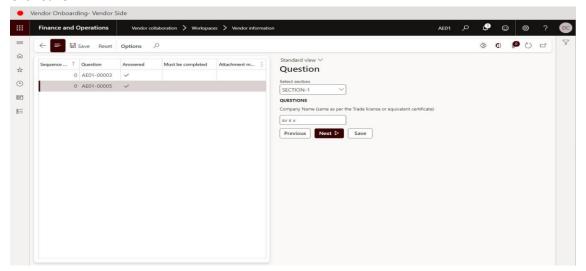


9. Click Next page records.

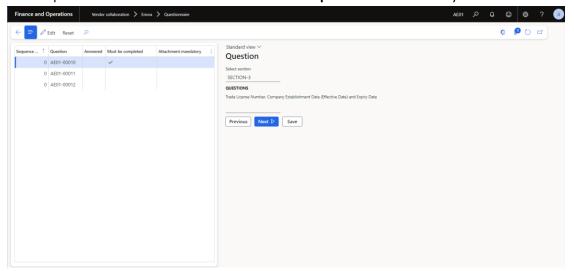




10. Click Save.

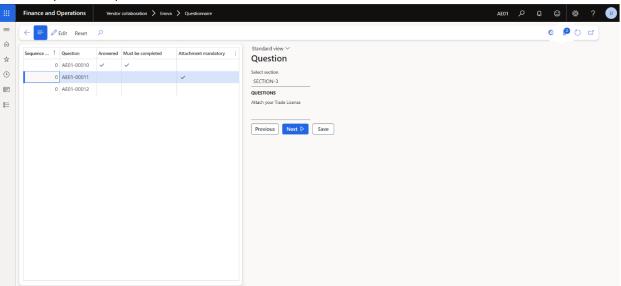


11. All the questions that have marked as "Must be completed" are Mandatory

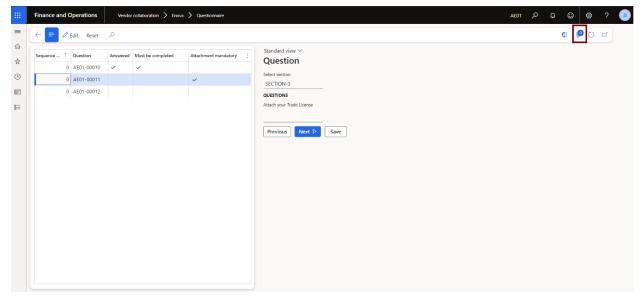




12. If there are any questions that have mark in "Attachment mandatory" column, An attachment is necessary for that question.

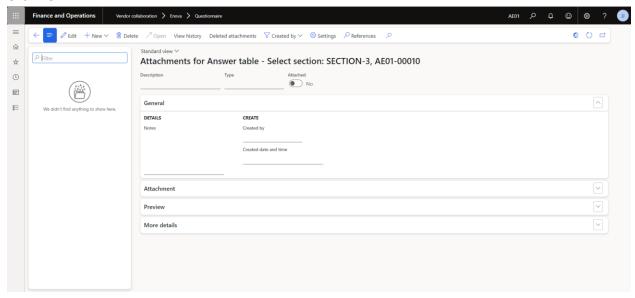


13. To attach a file Click on attachments

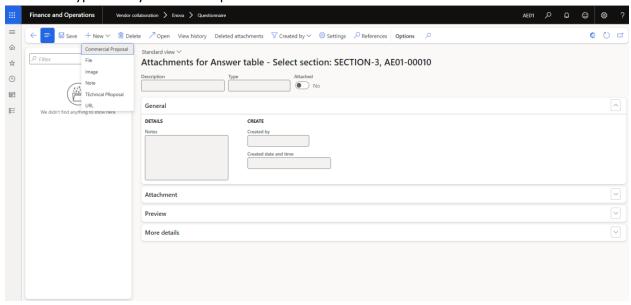




14. Click New

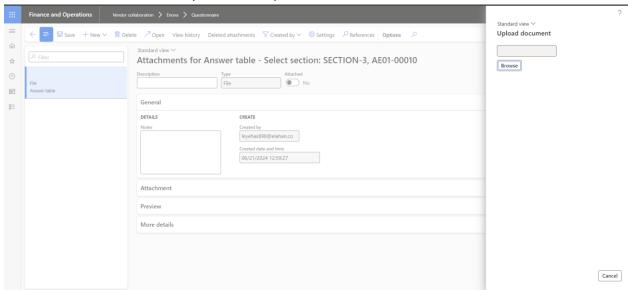


15. Select the type of file you want to upload

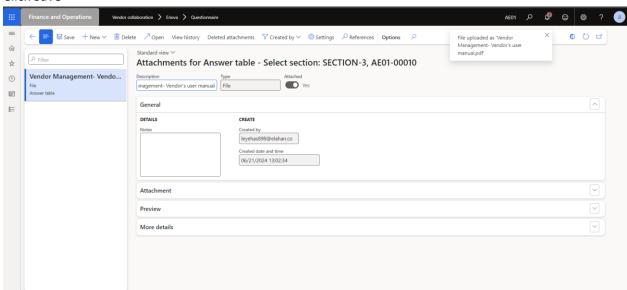




16. Click Browse and select the file you want to upload



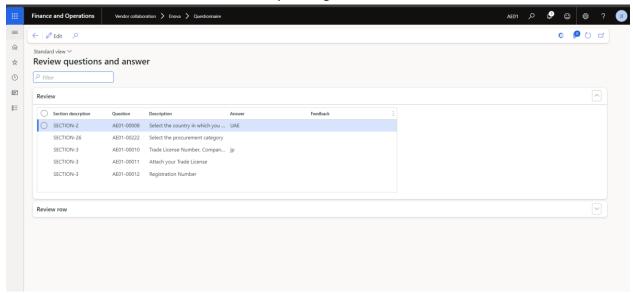
17. Click Save



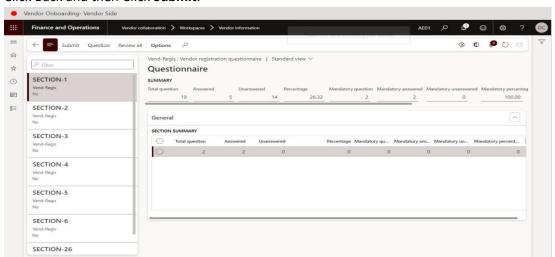
- 18. Click Back
- 19. Answer all the questions



20. The Vendor is able to review all his answers by clicking Review All.



21. Click Back and then Click Submit.



Once the vendor registration request has been evaluated by Enova, you will be notified by emal and you will be able to access the Vendor Collaboration Portal.



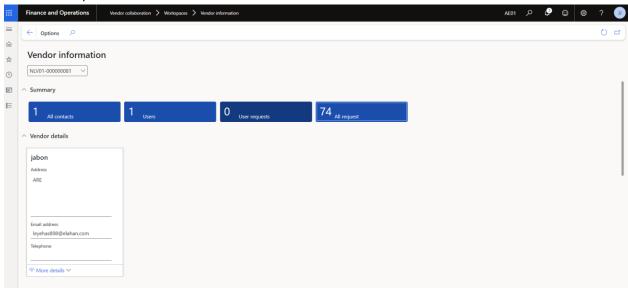
2 Vendor Requests

This is for you to request for new Bank Account, new Legal Entity, New Procurement category, New document request like Trade Licence, Public Liability Insurance, TRN no. etc or if you want to renew the Trade license.

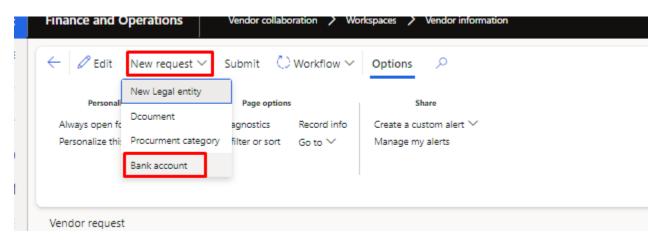
2.1 Bank Account Request

This is to request for new bank account to add to the client for payment process.

- 1. Go to Vendor collaboration > Workspaces > Vendor information.
- 2. Click All request.
- 3. Click New request.

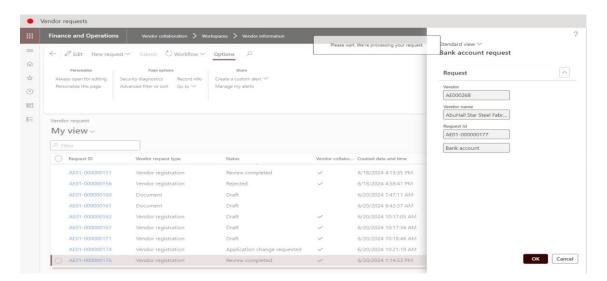


4. Click Bank account.

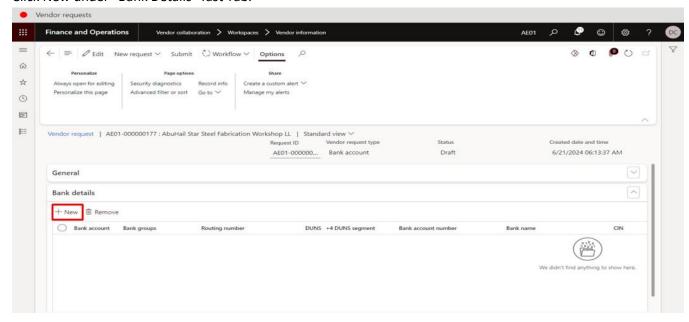


Click Fill details and click OK.



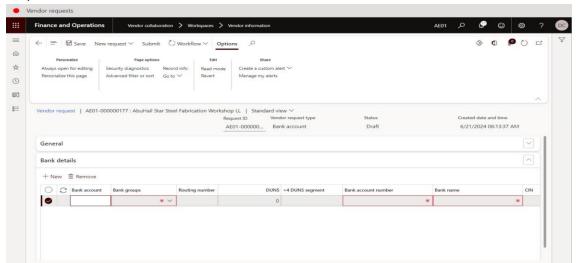


6. Click New under "Bank Details" fast Tab.





7. Fill in all the details, the mandatory fields will be marked in red and the request cannot be saved unless they are filled.



- 8. Click Save.
- 9. Click **Submit**, it will go for an approval.

2.2 **Document Request**

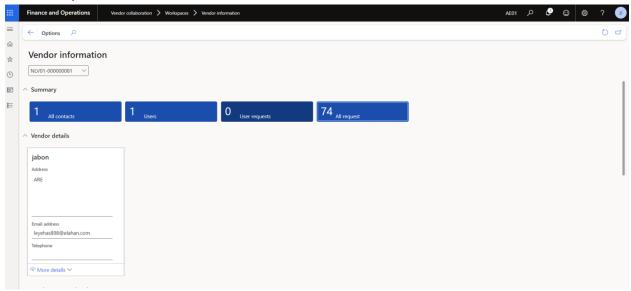
<u>For new Vendors</u>: Here you'll attach all mandatory documents which are required for example Trade license, Public Liability Insurance or VAT TRN number etc.

<u>For existing vendors</u>: If any document which are going to expire for example Trade License, Public Liability Insurance etc., you can attach as a new document and submit.

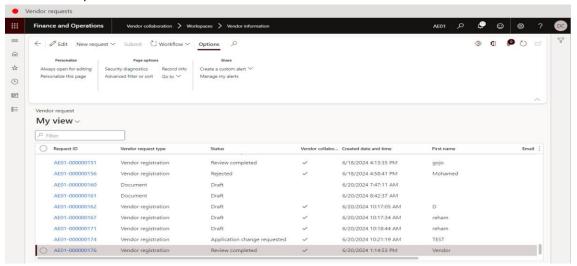
1. Go to Vendor collaboration > Workspaces > Vendor information.



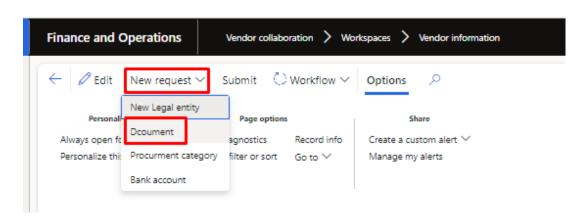
2. Click All request.



3. Click New request.

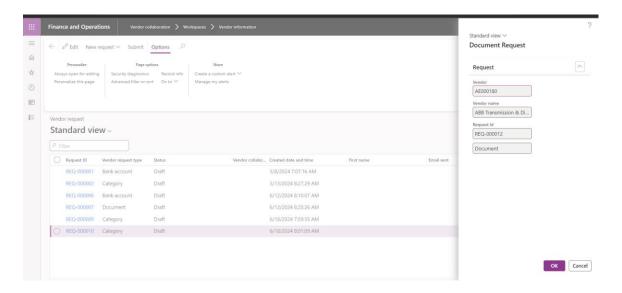


4. Click on Document.

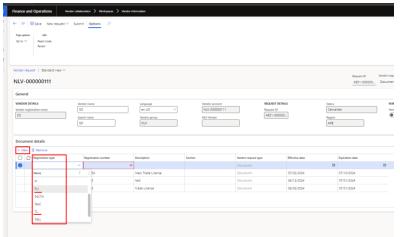




5. Click OK

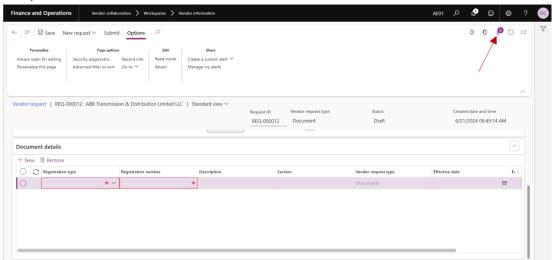


6. Fill in all the details like 'Registration type' (Trade License, PLI, PI, TRN etc), 'Registration Number', 'Effective Date', 'Expiration Date', the mandatory fields will be marked in red and the request cannot be Saved unless they're filled.

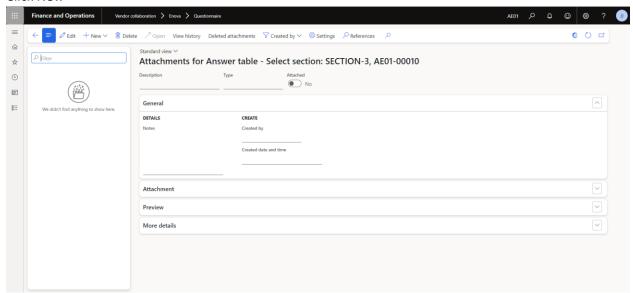




7. If any Attachment is to be added, Click on attachments

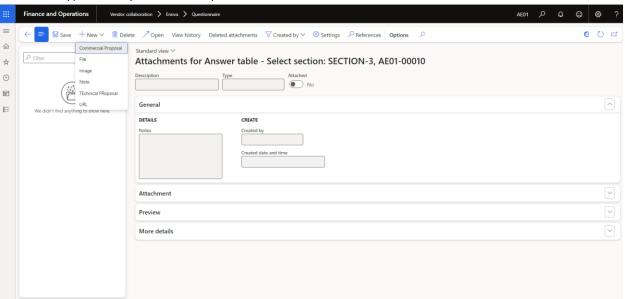


8. Click New

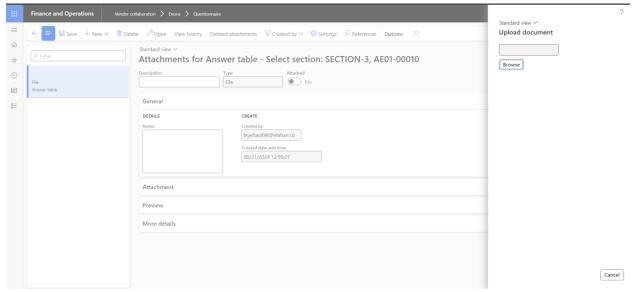




10. Select the type of file you want to upload

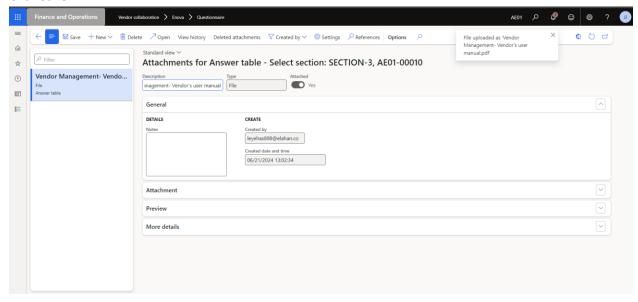


11. Click Browse and select the file you want to upload





12. Click Save

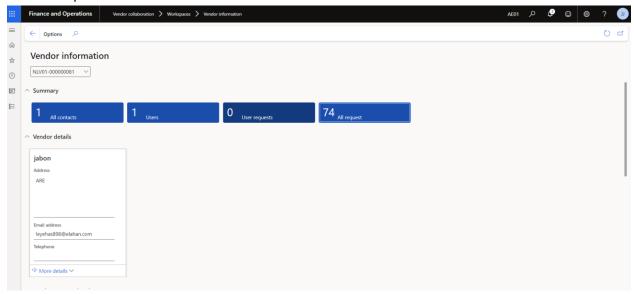


13. Click Back, then 'Save' and 'Submit'.

2.3 New Legal Entity Request

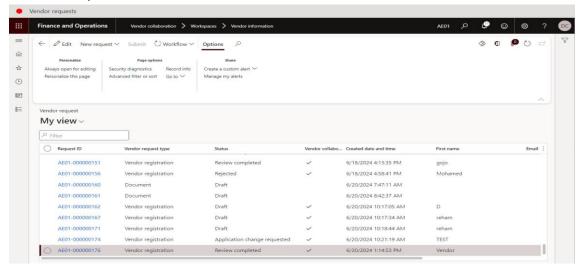
This is for the <u>existing vendors</u> to request to do the business in other legal entity under Enova Group as well. For example, currently you're doing business in UAE, later you want to expand your business to Abu Dhabi, Bahrain, Oman etc., you can create new legal entity request.

- 1. Go to Vendor collaboration > Workspaces > Vendor information.
- 2. Click All request.

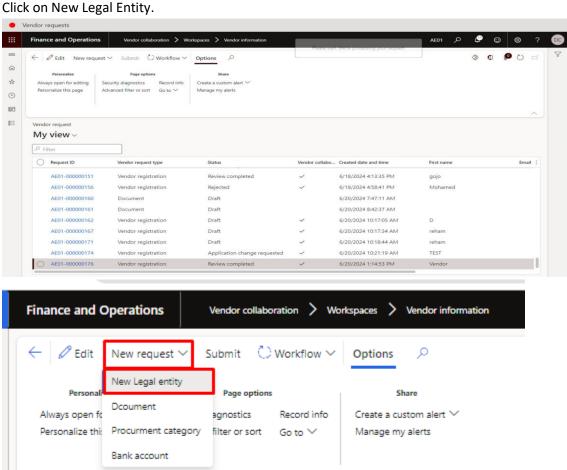




3. Click New request.



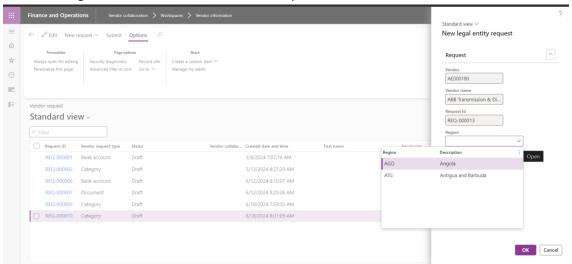
4.



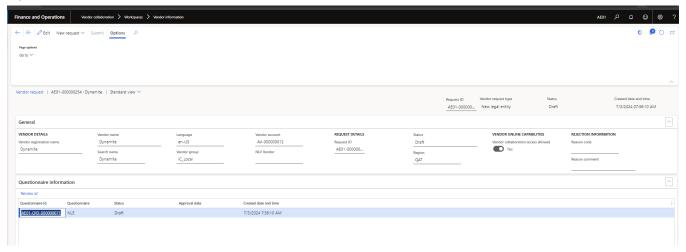
Vendor request



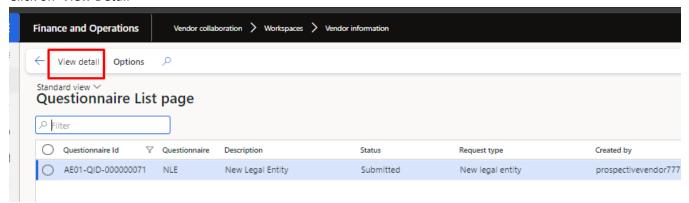
5. Select the region in which the vendor wants to operate and then click OK



6. Once page opened, you can see the 'Questionnaire Information' fast tab, click on selected 'Questionnaire ID'.

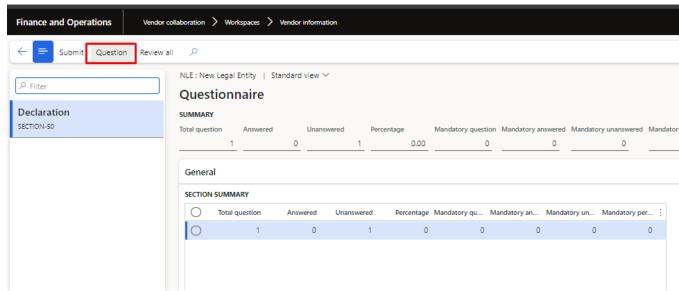


7. Click on 'View Detail'

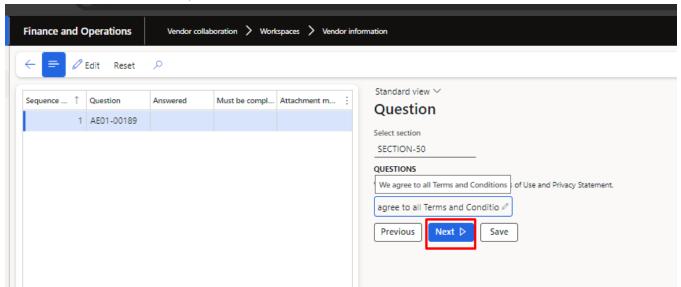




8. There is a declaration Questionnaire which we need to submit, for that we need to click on 'Question'.

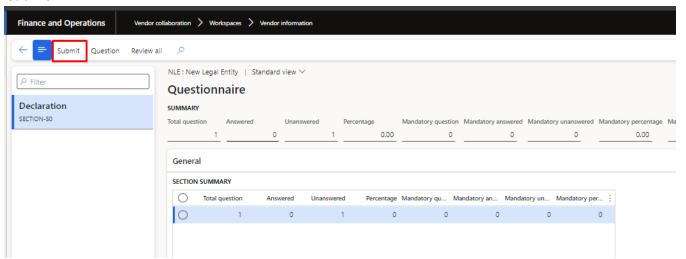


9. Fill all the Questionnaire one by one and click 'next', Once all Questionnaire filled then click 'Save'.

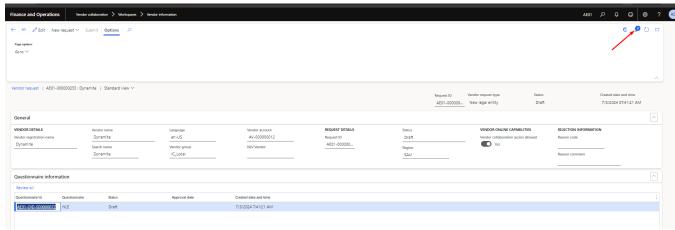




10. Once Saved, it will automatically go back to that Questionnaire screen from where you can click 'Submit'.

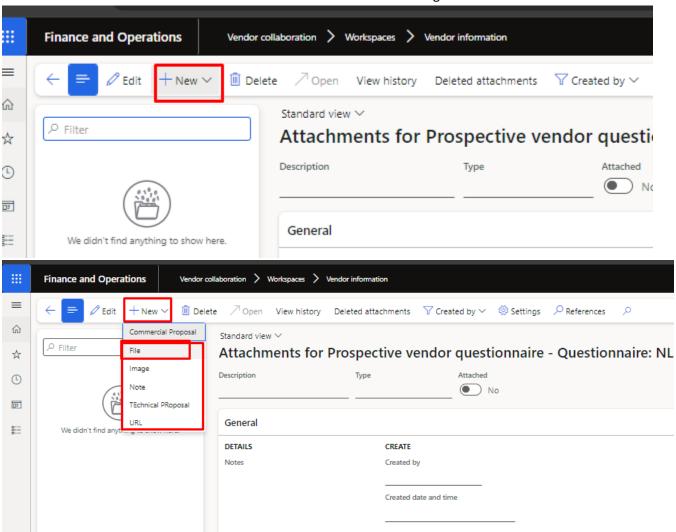


11. The go back to the main screen where you're requesting for new Legal entity request, attach the required documents (if any) from the attachment symbol.



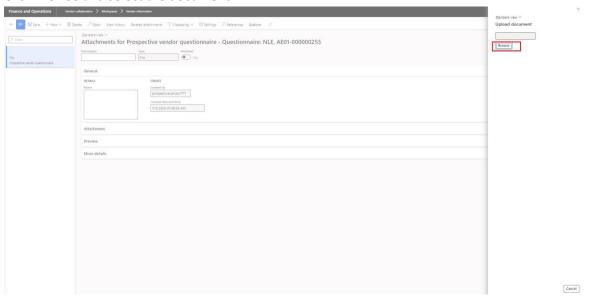


12. Click 'New' to attach new document. List of documents are also reflecting here

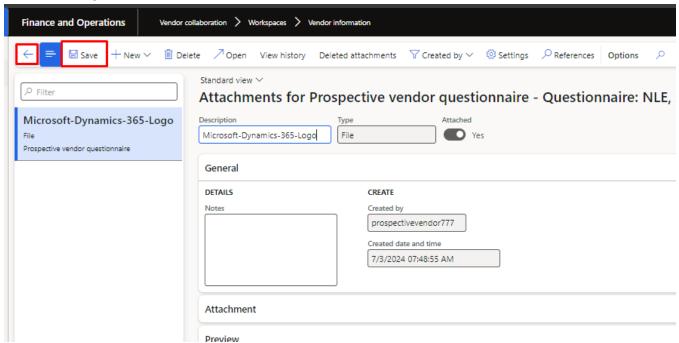




13. Click Browse and select the document.

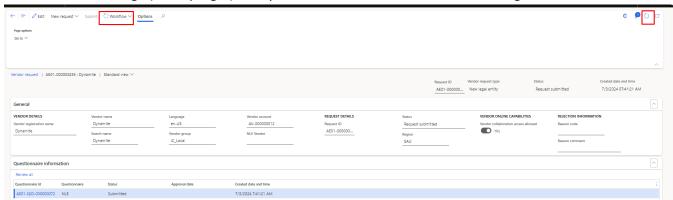


14. Click Save and go back





15. Then 'Refresh' the Page (see top-right) then you can see the 'workflow' button which got enabled.

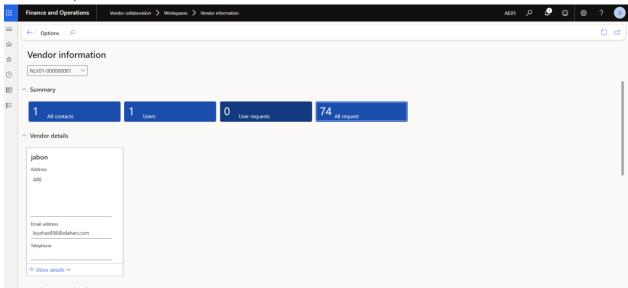


Once it will be approved by the client. Then you will be released as a vendor for requested Legal Entity.

2.4 Additional Procurement Category Request

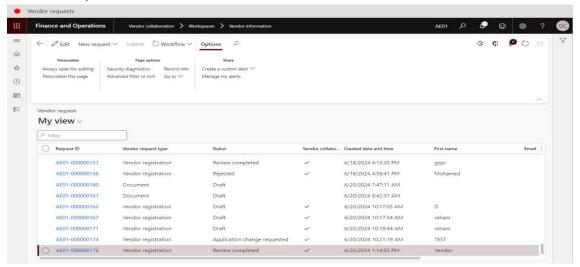
Procurement categories help classify vendor items and services. They also help control which vendors and products are available to employees when they make business-related purchases.

- 1. Go to Vendor collaboration > Workspaces > Vendor information.
- 2. Click All Requests

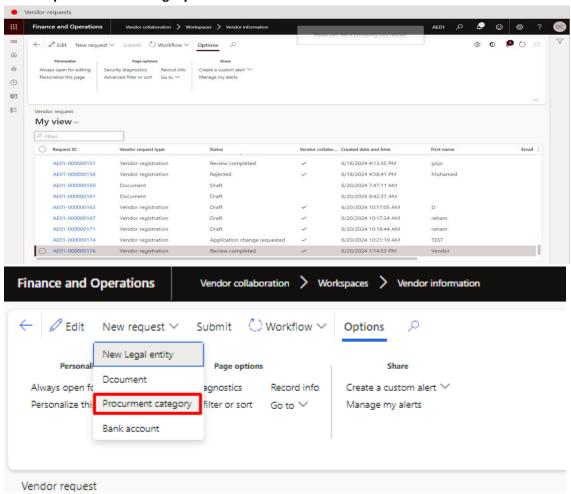




3. Click New request.

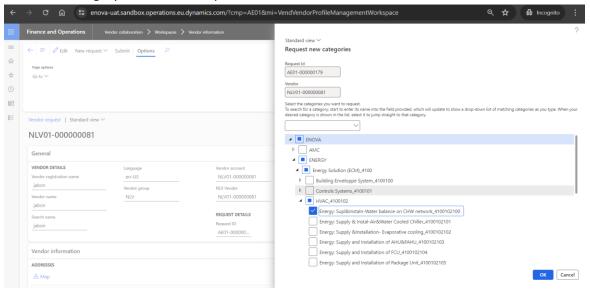


4. Click on procurement category.

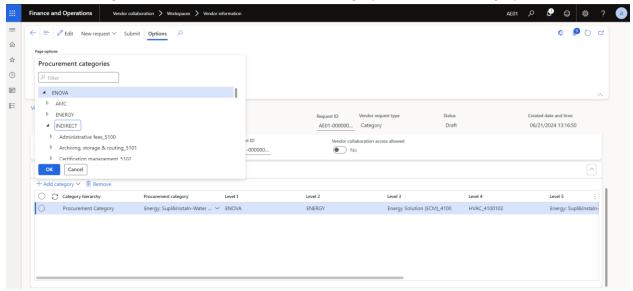




5. Select the Category that is to be requested and click OK



6. In case more categories are to be added, click on add category and select the category to be added



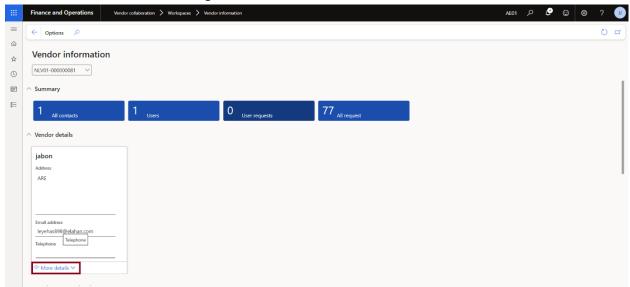
7. Click Submit.

The vendor can see all his details under:

1. Vendor collaboration > Workspaces > Vendor information.



2. Click on More details and selecting the information that he wants to see



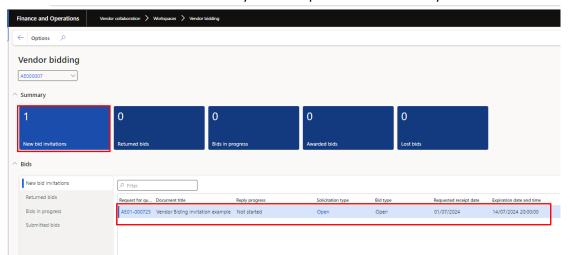


3 Bidding Invitation and Tender Submission

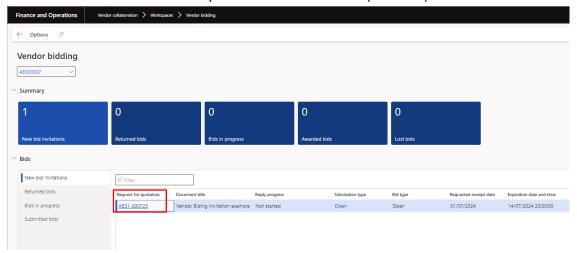
3.1 Tender proposal submission

Please follow the below steps to respond to Enova Tenders.

- 1. Go to Vendor collaboration > Workspaces > Vendor Bidding.
- 2. You can see the 'New Bid invitation' in your workspace under "Summary" tab.

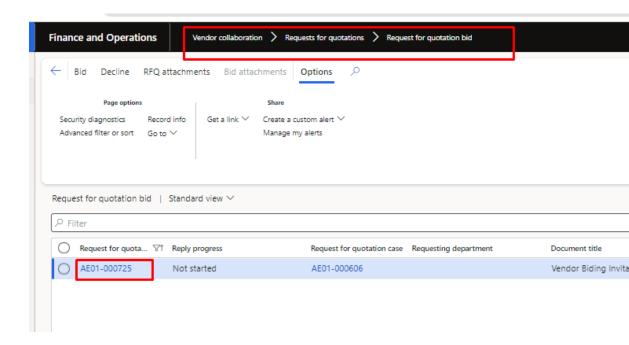


3. You can click on document which you've received under 'Request for quotation'.

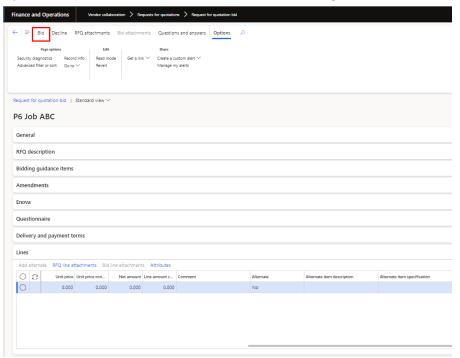


- Or, you can go to Vendor collaboration > Requests for quotations > Request for quotation bid
- 5. Open the document which you received for bidding.





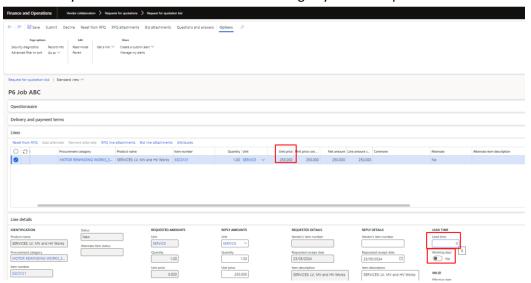
6. Open the document and click on "Bid" to do the bidding.



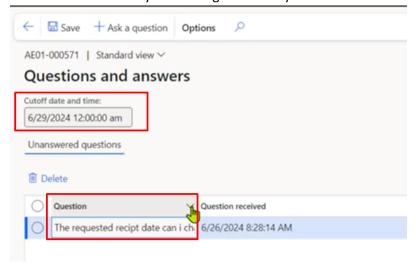
7. Page will be in editable mode. Now you can update the unit price for selected item under "Lines". Also you can update the "Lead time" like 'by when you can deliver the



item'. Also you can enable or disable the "Working days" with respect to the lead time.

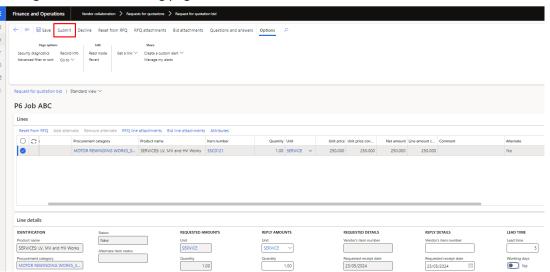


8. Please make sure that you're doing this activity before the Cutoff date.

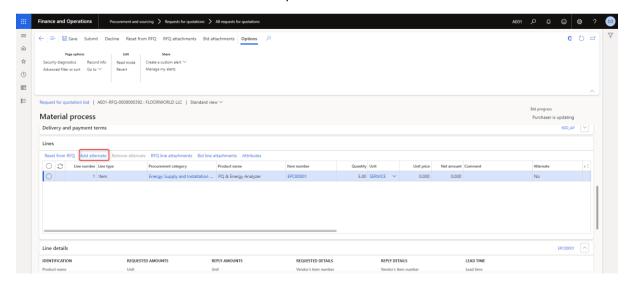




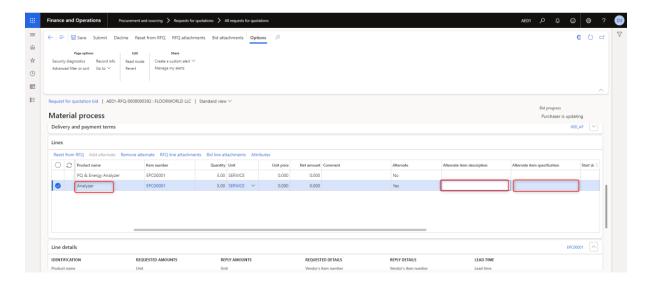
9. Then go back to the bidding page and click 'Submit'.



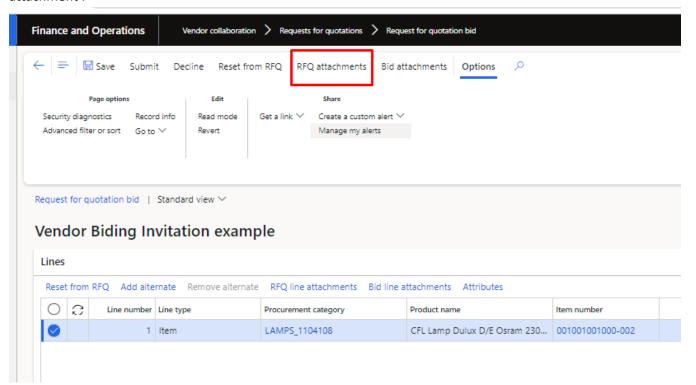
- 14. If you don't have the item and want to suggest an alternate item, then click on the "Add alternate" button. A new alternate line will be added.
- 15. Enter the **Product name**, **Unit price**, **Item description** and **Item specification** for the suggested alternate item and click 'Submit' on the action pane.





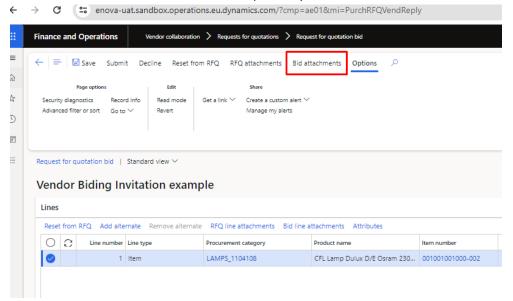


16. To check if any document is attached by the client for reference or for any other requirement, click 'RFQ attachment'.

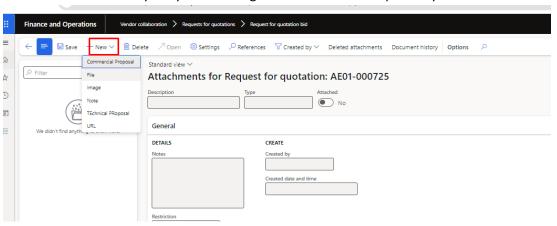




17. Now do the 'Bid attachment' which is required by the client for Technical or Commercial proposal.



18. Click 'New' to attach any file you want to give to the client or required by the client.

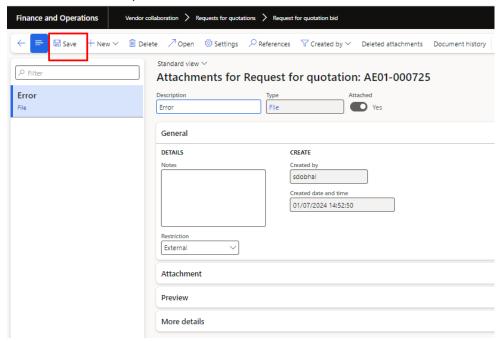


19. Upload the document

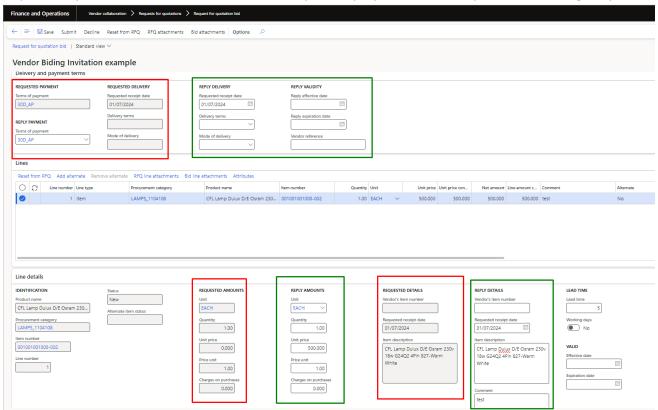




20. Click Save and Back symbol.

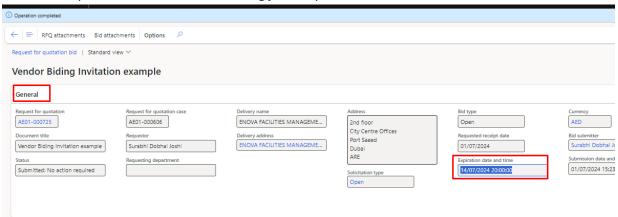


21. Now go back and check under 'Delivery and Payment terms' and 'Line details'. Marked in 'RED' is requested by Enova and marked in 'GREEN' which you can propose to Enova if you want to change any.

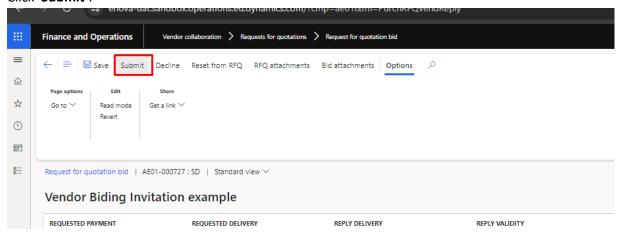




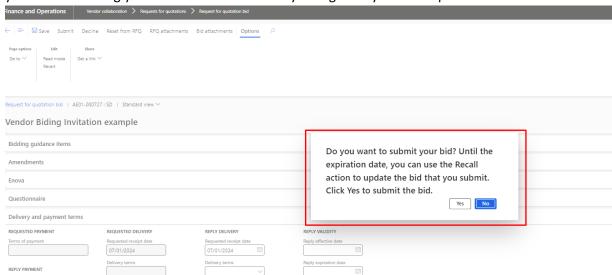
22. Check the expiration date before submitting just for your reference.



23. Click 'Submit'.



24. One Popup will come that will tell you that you can submit the bid until the expiration date, you can click yes or no accordingly. You can recall or make any changes only before expiration date.



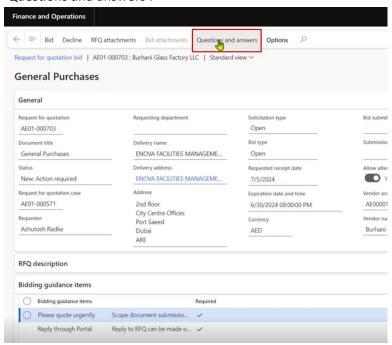
25. Once the bids are submitted, purchaser can accept or reject the alternate item suggestion given by you.



26. Depending on the price and number of days you've defined, customer may negotiate and request you to submit your biding again or reduce the 'Lead time' (Number of days to deliver the material/service).

3.2 Submit Queries/Clarifications to Tenders

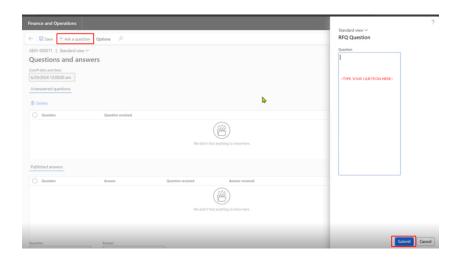
1. If you have any question to be asked from your client then you can click on the top 'Questions and answers'.



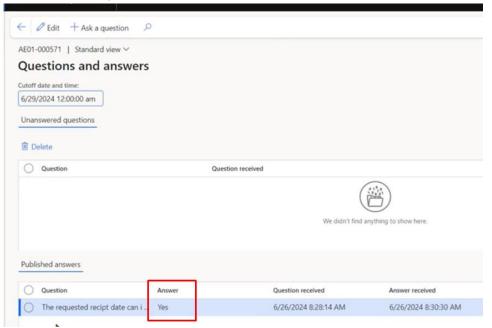
2. Click 'Edit' and it will give an option to click 'Ask a question' then type your question and click 'Submit'.







3. Once submitted, Enova will review and answer that question. Which you can review under same tab 'question and answer'.

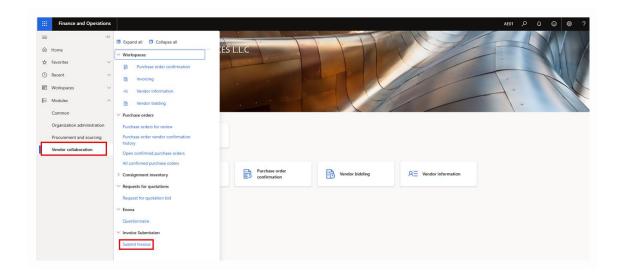


4 Managing Invoicing

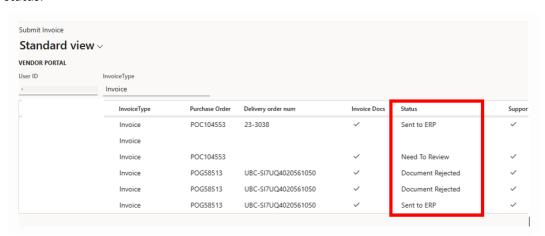
This is to submit the invoices, advance invoice, credit note, Retention Claim invoice thru Dynamics 365 application.

1. Go to Vendor collaboration > Invoice Submission > Submit Invoice.

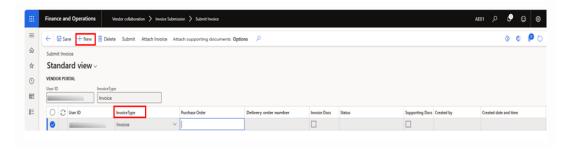




2. You can see in your portal, whatever Invoices or advance invoice has been submitted with status.

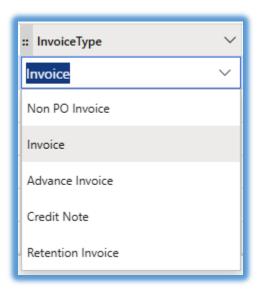


3. To Submit the new Invoice, click 'NEW'.



- 4. Once clicked 'New', one new record line will be created.
- 5. Select the 'Invoice Type' based on the type of dcoument you want to submit.

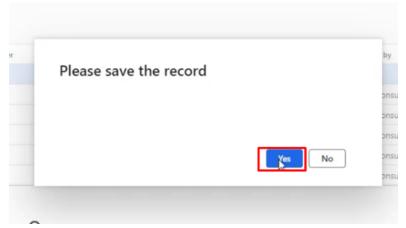




- 6. The Invoice Type dropdown offers several options for users to select, based on the type of invoice being submitted:
 - i. Invoice (Purchase Order Invoice)
 - ii. Advance Invoice
 - iii. Credit Note
 - iv. Retention
 - v. Non-PO Invoice.

Note: Please ensure that the user selects the correct invoice type when uploading an invoice. Failure to do so may lead to invoice rejection.

7. Once you select the Invoice type, the system will ask you to save the record.

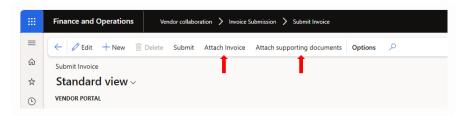




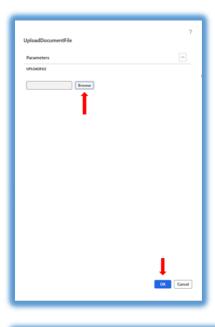
8. Enter 'Purchase Order' for which you want to submit the invoice.

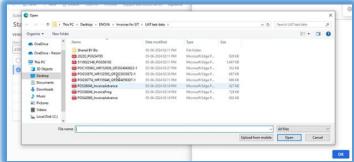


9. To attach the documents of Invoice and supporting documents, click 'Attach Invoice' and 'Attach supporting documents' button respectively.

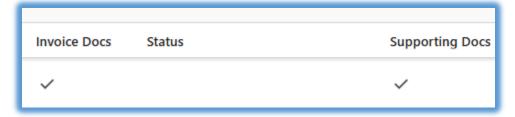




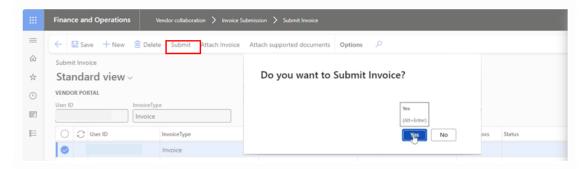




10. Once the documents are attached, you can see that check boxes enabled.



11. Once all documents attached then click 'Save' and 'Submit' and click 'Yes'.

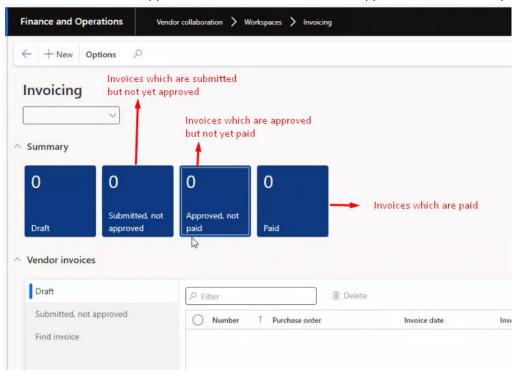




12. Once submitted the user will see a notification saying "Invoice Received! Started Processing. Please check your email for updates on the Invoice! Thank you".

Invoice Received! Started Processing. Please check your email for updates on the Invoice! Thank You

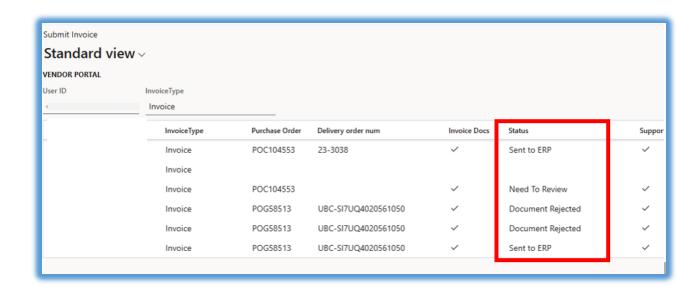
- 13. The users will also get email notifications once the invoice has been processed successfully or if it is rejected.
- 14. Once submitted, in parallel our Finance Team will receive the notification for the invoices you've attached. Finance will verify all the attachments and perform the 3-way matching with PO, GRN (service receipt) and Invoice.
- 15. To check the status of approval of your invoice, go to Vendor collaboration > Workspaces > Invoicing.
- 16. You'll have a complete view of your submitted invoice's status like which are all invoices which are submitted and not approved, which are all invoices are approved, which are all paid.



- 17. Once you click any of the above tile, you can see the list of invoices based on the status.
- 18. Alternatively, the vendor will be able to check the status of the invoices that they submitted through the vendor portal. There are different statuses like:
 - i. Need to Review: The invoice detected with issues/errors needs to be reviewed by Enova AP team.
 - ii. Approval Pending: The invoice is in the process of approval by the Enova AP team.
 - iii. Sent to ERP: The invoice has been approved and sent to ERP.



- iv. Document Rejected: Invoice is rejected due to a mismatch or any other issues.
- v. Posted In ERP: The invoice has been successfully posted in ERP.



5 Help & Support

If you face any technical issues or have any queries (related to vendor management, Tender participation, Purchase Orders, Invoice Management etc.) please reach out to 'vendor@enova-me.com'.